



**IL CORN**  
WWW.ILCORN.ORG

Positioning you for  
**SUCCESS**

**IL CORN GROWERS ASSOCIATION**  
2022 ANNUAL REPORT

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"While 2022 hasn't been without its challenges, IL Corn Growers Association has had many wins on behalf of farmers in Illinois. Like your endless duties on the farm, IL Corn leaders and staff have been working on issues constantly to make sure farmers are represented and to position you to grow your farm and business. Some of our wins this year are a culmination of decades of work; we celebrated those efforts during our 50th anniversary and look forward as we focus on the future.

We are pleased to provide this snapshot of our annual report. From our staff and volunteer leaders, thank you for your continued support. With the dedicated efforts of talented individuals, we continue to represent you in Washington D.C. and Springfield. Take a couple minutes to remember how we have strategically aligned with farmer goals to position Illinois corn farmers for long term success."

*Marty Marr*

**President**  
New Berlin, IL

**IL CORN GROWERS ASSOCIATION IS**  
*Working for You*



**ICGA BOARD OF DIRECTORS**

- DISTRICT I – Mike Homerding, Yorkville, 815-693-9735
- DISTRICT II – Ellen Rahn, Mount Carroll, 815-590-5265
- DISTRICT III – Brett Swanson, Oneida, 309-368-9737
- DISTRICT IV – Bill Leigh, Minonk, 309-361-0224
- DISTRICT V – Jason Bunting, Emington, 815-252-5520
- DISTRICT VI – Sarah Hastings, Sidney, 217-841-2190
- DISTRICT VII – Mark Bunselmeyer, Maroa, 217-412-4466
- DISTRICT VIII – Mike Shane, Peoria, 309-509-0078
- DISTRICT IX – Michael Houston, Golden, 217-740-9125
- DISTRICT X – Marty Marr, Jacksonville, 217-473-9304
- DISTRICT XI – Keith Sanders, Vandalia, 618-267-2024
- DISTRICT XII – Don Guinnip, Marshall, 217-251-2199
- DISTRICT XIII – Matt Rush, Fairfield, 618-599-1042
- DISTRICT XIV – Garrett Hawkins, Waterloo, 618-604-7678
- DISTRICT XV – Joe Murphy, Harrisburg, 618-926-5005
- AT LARGE DIRECTOR – Kate Danner, Aledo, 309-337-2256
- AT LARGE DIRECTOR – Dave Rylander, Victoria, 309-337-1360
- EX OFFICIO ILLINOIS FARM BUREAU REPRESENTATIVE – Mark Reichert, Auburn, [mreichert@ilfb.org](mailto:mreichert@ilfb.org)

ICGA President

Contact Your District Director with Questions or Issues

Illinois is divided into 15 districts and board members are elected to serve farmers in these districts.

IL Corn Growers Association (ICGA) is a grassroots membership organization representing the interests of corn farmers in Illinois. Because the Illinois Corn Marketing Act precludes the use of corn checkoff dollars for legislative activities, ICGA utilizes membership dues to sustain a notable legislative presence in Springfield, IL, and Washington, DC.



Leadership

**QUESTIONS ABOUT THIS REPORT?**

Rodney Weinzierl, Executive Director, [weinzierl@ilcorn.org](mailto:weinzierl@ilcorn.org)  
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## 2022 IL CORN GROWERS ASSOCIATION

Bloomington, Illinois

Year Ended September 30, 2022

# 2022

# Financial Report

Lucas McPherson, [lmcperson@ilcorn.org](mailto:lmcperson@ilcorn.org)

### STATEMENT OF ACTIVITIES

#### REVENUES AND GAINS

Dues	130,442
Project Funding	2,074,000
Grants and Special Projects	2,072,906
Rental	8,221
Interest	4,632
Income from Equity Investments	(285)
Other	0
Unrealized Gain on Marketable Securities	(87,552)
<b>TOTAL REVENUE AND GAINS</b>	<b>\$4,202,364</b>

#### OPERATING EXPENSES

PROGRAM SERVICES	
Grassroots Committee	633,686
Exports Committee	561,018
Industrial Committee	692,366
Special Projects	1,170,518
<b>Total Program Services</b>	<b>\$3,592,252</b>
Management and General	177,566
<b>TOTAL OPERATING EXPENSES</b>	<b>\$3,769,818</b>
Change in Net Assets	432,546
Net Assets, Beginning of Year	3,324,341
<b>NET ASSETS, END OF YEAR</b>	<b>\$3,756,887</b>

### STATEMENT OF FINANCIAL POSITION

#### ASSETS

##### CURRENT ASSETS

Cash and Cash Equivalents	477,528
Accounts Receivable	
Related party	62,710
Other	43,769
Grant Receivable	410,494
Prepaid Expenses	62,664
Short Term Investments	2,219,064
<b>Total Current Assets</b>	<b>\$3,276,229</b>

Other Investments	74,400
Property and Equipment, Net	807,874
Long-term Prepaid Lease	7,166

**TOTAL ASSETS** **\$4,165,669**

#### LIABILITIES AND NET ASSETS

##### CURRENT LIABILITIES

Accounts Payable	68,302
Deferred Revenue	156,576
Accrued Expenses	11,265
<b>Total Current Liabilities</b>	<b>\$236,143</b>

DEFERRED RENTAL INCOME 172,639  
**Total Liabilities** **\$408,782**

##### NET ASSETS

Without Donor Restrictions	3,746,887
<b>Total Net Assets</b>	<b>\$3,756,887</b>

**TOTAL LIABILITIES  
AND NET ASSETS** **\$4,165,669**

Represented you  
in [Washington, D.C.](#)  
and [Springfield, IL.](#)



**Helped to approve  
and allocate funds  
for Lock and Dam 25.**

Working for over two  
decades to fund the  
repair of these locks,



was allocated with  
the help of bi-partisan  
support from Illinois  
legislators.

Participated in  
lobbying efforts in  
Springfield during  
session.

Developed  
relationships with  
[congressmen](#) in 2022  
through various  
events including  
[meetings](#), lunches,  
dinners and social  
media.

Attended meetings,  
[panels](#) and  
[discussions](#) on  
behalf of farmers  
with legislators  
and influencers  
including Senate  
and [Gubernatorial  
forum](#), corn congress,  
[Secretary Tom Vilsack  
ethanol panel](#) and  
more.

**Built  
Farm Bill 2023  
Priorities  
Based on  
Farmer Input**

Organized several  
farm bill listening  
sessions.

Met with  
legislators and staff  
to discuss  
and improve  
farmer programming  
such as:

- Maintaining robust  
crop insurance  
program
- Increasing  
Foreign Market  
Development  
funding
- Supporting  
conservation  
practices.

**Gained House  
support  
& coordinated Senate  
introduction of the**

*Next  
Generation  
Fuels Act*

**to increase  
ethanol market.**

This act is a game  
changing piece of  
legislation that will  
be instrumental  
in helping  
automakers  
improve efficiency  
of vehicles,  
reduce CO2  
emissions, and  
comply with  
stricter vehicle  
standards. The  
higher-octane  
fuel required in  
this legislation  
enables engines  
to get more  
miles per gallon.  
That increased  
fuel efficiency  
along with higher  
ethanol blends  
reduces emissions  
and fuel costs.

Reduced  
tillage in Illinois on  
**118,418** acres  
thanks to the  
*Precision  
Conservation  
Management*  
program.

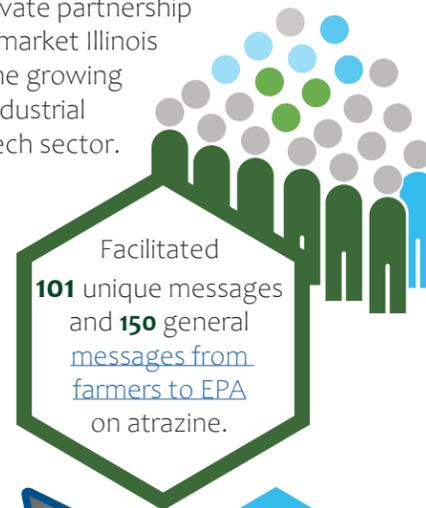
**Developed a  
partnership agreement  
with PepsiCo  
via Precision Conservation  
Management to increase  
soil health practices  
and acres in Illinois  
through 2023.**

Passed the  
Illinois  
*Industrial  
Biotech  
Initiative Act*

Capitalized on previous  
investments in Illinois'  
biotech research and  
infrastructure and created  
the Illinois Industrial  
Biotechnology Partnership,  
a public private partnership  
to help market Illinois  
to the growing  
industrial  
biotech sector.

Pritzker  
Supports  
**E15**

[Espoused  
year-round  
E15 sales.](#)  
in a letter to EPA  
with seven other  
Midwest governors.



Facilitated  
**101** unique messages  
and **150** general  
[messages from  
farmers to EPA](#)  
on atrazine.

**Sent 50+  
communications and  
news releases to state  
and local media outlets,  
helping farmers and  
non-farmers understand  
more about corn  
and agriculture.**

**2022  
Focusing  
on  
Future**



**Supported policy to  
grow livestock feed demand.**

Worked with livestock partners  
to secure additional funding  
for state veterinarians  
in 2022.

*Climate  
Smart Ag*  
GRANTS

**Joined with Illinois livestock groups,  
in Illinois Livestock  
Development Group work,  
to support the livestock industry.**



**Illinois Livestock  
Development Group**

**Created new  
cover crop  
conservation  
incentive  
program.**

**Created  
new  
crop  
insurance  
program.**

**PACE**

Developed as an  
endorsement to crop  
insurance policies, this  
product provides yield  
loss coverage when a  
weather event prevents  
spring-applied nitrogen  
applications.

**Worked to end  
Nitrogen  
Fertilizer Tariffs**

Talked with elected  
officials, contacted  
[CE Industries](#), testified  
at International Trade  
Commission public  
hearing, connected  
110 farmer comments to  
officials and more.

*Celebrating*  
**50  
YEARS**



SCAN ME

# 5 Reasons to Join

## 1 Representation in Springfield and Washington D.C.

ICGA farmer leaders are often in Springfield and Washington D.C. lobbying on whatever issue of the day might help or hinder the farm economy in Illinois or in the U.S. ICGA writes letters to elected officials, submit comments on regulatory issues, bring awareness to farmers and non-farmers alike about the value of certain policy proposals, and ask farmers to join with us and contact a legislator when needed.

## 2 Empowering the next generation

IL Corn partners with Illinois FFA with a long-term goal of helping place Illinois student leaders into congressional offices. This helps the overall ag awareness in the office and, we hope over time, in Washington D.C. Placing leaders with agriculture backgrounds where decisions about agriculture are being made is an opportunity for farmers that ICGA hopes to capture.

## 3 Your membership creates positive change for our soils, water, and air.

Precision Conservation Management, an ICGA initiative, is a farmer service program that evaluates conservation practices on both impact to the environment and to family farmer profitability. Participating farmers can utilize the one-on-one technical assistance to guide them through conservation decisions and to aid in the evaluation of their farm against other farmers to improve their bottom line.

## 4 Increasing the value of corn through the livestock industry.

We invest in IL Beef and IL Pork and also are members of the Illinois Livestock Development Group, a collation of Illinois ag and farm groups that seeks to grow the livestock industry in Illinois. The ILDG helps farmers expand current livestock farms and build new barns by helping them through the laws in place in Illinois that govern this type of expansion. ILDG also promotes understanding and awareness of livestock to its non-farmer neighbors by hosting open houses in newly built barns. These public relations events have been hugely successful and very well attended.

5

## Save \$\$ on Seed

Each three-year ICGA membership comes with a coupon for \$ 50 off a bag of seed from several of our participating partners (see below). You have access to important ICGA and NCGA programs like Precision Conservation Management and the Corn Yield Contest. And, because a member of ICGA is also a member of NCGA, your membership comes with many other discounts and promotions that you'll want to investigate and utilize!



The Corn Specialist



# JOIN US!

The idea is simple. The voice of one person can be lost, but the voices of thousands joined together will be heard, even in the midst of chaos.

As a member, we're going to send you issue updates every week so you're better informed. We're going to encourage you to get involved when an issue will positively or negatively impact your family farm. And we're going to ask you how we're doing every single year.

If you join, you have access to the biggest benefit of all. You'll have input into our industry. You'll be a part of making it better and you won't be helpless when things fall apart. Every corn farmer in Illinois needs you to be the best that we can be.



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Learn more about each of these important benefits at [www.ilcorn.org](http://www.ilcorn.org)