

# WE'VE GOT YOUR BACK

IL CORN GROWERS ASSOCIATION  
2019 ANNUAL REPORT



## LOOK INSIDE:

We've been working all year to help you have a voice in Springfield, IL, and Washington, DC, and we can't wait to show you how...



**IL Corn**  
[ilcorn.org](http://ilcorn.org)



“I am proud of the work we’ve completed this year on your behalf and I hope you’ll find that you get excited about the way we’ve represented you as well.

It’s been a challenging year, in the field, in the office, and in Springfield and Washington, DC. IL Corn **Has Your Back** and has made every possible effort to increase market opportunities, decrease regulatory pressures and affect legislative initiatives in 2019.

Your partnership and membership in this association has left a mark. I urge you to flip through these pages and see for yourself.”

Ted Mottaz

## ICGA BOARD OF DIRECTORS

District I – Mike Homerding, Plainfield, 815-693-9735  
District II – Aron Carlson, Winnebago, 815-262-5886  
District III – Randy DeSutter, Woodhull, 309-368-4802  
District IV – Bill Leigh, Minonk, 309-361-0224  
District V – Justin Durdan, Utica, 815-252-9040  
District VI – Sarah Hastings, , 217-841-2190  
District VII – Bill Christ, Metamora, 309-635-1348  
District VIII – Ted Mottaz, Elmwood, 309-368-0154  
District IX – Terry Smith, Clayton, 217-242-0256  
District X – Marty Marr, Jacksonville, 217-473-9304  
District XI – Keith Sanders, Vandalia, 618-267-2024  
District XII – Don Guinnip, Marshall, 217-251-2199  
District XIII – Matt Rush, Fairfield, 618-599-1042  
District XIV – Garrett Hawkins, Waterloo, 618-604-7678  
District XV – Joe Murphy, Harrisburg, 618-926-5005  
At Large Director – Kate Danner, Aledo, 309-337-2256  
At Large Director – Dave Rylander, Victoria, 309-337-1360

## Illinois Corn Growers Association

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# Our Accomplishments Back Your Farm’s Success

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## ACCESS TO ETHANOL MARKETS

President Trump announced his intention to remove regulatory barriers to selling E15 in the fall of 2018. Later in May 2019, the EPA finalized its rule and made year-round E15 sales a reality.

This is one important step in the road to higher corn demand. The Reid Vapor Pressure (RVP) waiver gives retailers an easier choice to sell E15. As retailers convert infrastructure to allow for higher ethanol blends, this becomes an important step to higher blend availability to consumers.

Again, in October 2019, the EPA answered the President's commitment to ethanol by announcing a public comment period for a rule that will reallocate the waived gallons of ethanol over the past three years. These are both important steps to drive your largest growing market!

**In recent months, more than 15 ethanol plants have been idled or closed, impacting jobs in rural communities and cutting demand for corn.**

## CALL TO ACTION SYSTEM

ICGA made political advocacy easier with a new call-to-action system called Phone2Action. In just one year, ICGA added almost 1,500 farmers and advocates to the system, each of which receives a notification when calls-to-action are needed.

As of September 2019, ICGA has helped members make more than 1,800 contacts with legislators.

Are you signed up for this service yet? If not, we've made it easy! Simply create a new text, type "52886" in the TO: field, and type "ILCorn" in the message field. Super simple!







## RECALCULATED MFP PAYMENTS

Your association facilitated a conversation between farmers and the administration regarding the Market Facilitation Program payments issued in 2019. Remember, corn farmers felt that corn was treated a bit unfairly in the calculation of the payments and sought to make the calculations more equitable.

ICGA offered corn farmers the opportunity to tell the administration that A PENNY WON'T CUT IT on their farms, activating hundreds of corn farmers along the way.

In the end, the administration made significant changes to the MFP calculations in 2019, making the payments based on county level.

1,807  
CONTACTS WITH  
LEGISLATORS IN  
2019 ON KEY  
CORN  
ISSUES



Text "ilcorn" to 52886 to  
sign up for our advocacy platform.



**WITH ITS PARTNERS,  
ICGA HELPED  
IL DEPARTMENT OF  
TRANSPORTATION  
UNDERSTAND THAT  
A PUBLIC PRIVATE  
PARTNERSHIP (P3)  
PROPOSAL WOULD  
MOVE TONNAGE  
AWAY FROM  
THE RIVER.  
NO P3 PROPOSAL  
WAS SUBMITTED!**

## **LAGRANGE LOCK REHABILITATION FUNDED**

Years of advocacy on behalf of the locks and dams on the Mississippi and Illinois Rivers yielded fruit this year when the Army Corps of Engineers plan of work included \$57.5 million for major rehabilitation on the LaGrange Lock and Dam near Beardstown on the Illinois River. The LaGrange Lock and Dam is at the top of the priority list, needing massive repairs to continue its functionality. Experts have watched in prior years as chunks of the lock have simply fallen into the river unaided. This major rehab budget is a significant win.

Additionally, many Senate Environment and Public Works (EPW) Committee Members have included a change in the Inland Waterways Trust Fund cost-share as one of their priorities for inclusion in the 2020 Water Resources Development Act (WRDA). This change from a 50/50 to 75% general revenue funding/25% IWTF for IWTF projects would maintain a robust construction budget for Corps projects.

# Illinois Corn Growers Association / Financials

Bloomington, Illinois . Year Ended September 30, 2019

## STATEMENT OF FINANCIAL POSITION

### ASSETS

#### CURRENT ASSETS

|                             |            |
|-----------------------------|------------|
| Cash and Cash Equivalents   | \$ 405,117 |
| Accounts Receivable         |            |
| Related party               | 15,646     |
| Other                       | 50,149     |
| Grant Receivable            | 23,128     |
| Prepaid Expenses            | 43,327     |
| Short Term Investments      | 1,440,000  |
| Other Current Assets        | 8,062      |
| Total Current Assets        | 1,985,429  |
| Marketable Securities       | 7,848      |
| Other Investments           | 73,890     |
| Property and Equipment, Net | 637,385    |
| Long-term Prepaid Lease     | 13,166     |

**TOTAL ASSETS** **\$2,717,718**

### LIABILITIES AND NET ASSETS

#### Current Liabilities

|                           |           |
|---------------------------|-----------|
| Accounts Payable          | \$343,839 |
| Deferred Revenue          | 820,802   |
| Accrued Expenses          | 253,441   |
| Total Current Liabilities | 1,418,082 |

#### DEFERRED RENTAL INCOME

Total Liabilities 1,615,383

#### NET ASSETS

|                            |           |
|----------------------------|-----------|
| Without Donor Restrictions | 1,102,335 |
| Total Net Assets           | 1,102,335 |

**TOTAL LIABILITIES AND NET ASSETS** **\$2,717,718**

## STATEMENT OF ACTIVITIES

### REVENUES AND GAINS

|  |                    |
|--|--------------------|
| Dues                                     | \$119,800          |
| Grant and Project Funding                | 1,715,500          |
| Special Projects                         | 823,602            |
| County Projects                          | 30,000             |
| Corporate Sponsorships                   | 475                |
| Rental                                   | 8,221              |
| Interest                                 | 9,852              |
| Income from Equity Investments           | 587                |
| Other                                    | 952                |
| Unrealized Gain on Marketable Securities | 504                |
| <b>TOTAL REVENUE AND GAINS</b>           | <b>\$2,709,493</b> |

### OPERATING EXPENSES

|                               |                  |
|-------------------------------|------------------|
| Program Services              |                  |
| Grassroots Committee          | 519,220          |
| Exports Committee             | 528,423          |
| Industrial Committee          | 971,766          |
| Special Projects              | 906,398          |
| <b>TOTAL PROGRAM SERVICES</b> | <b>2,925,807</b> |

|                                 |                  |
|---------------------------------|------------------|
| Management and General          | 116,219          |
| <b>TOTAL OPERATING EXPENSES</b> | <b>3,042,026</b> |

|                               |           |
|-------------------------------|-----------|
| Change in Net Assets          | (332,533) |
| Net Assets, Beginning of Year | 1,434,868 |

**NET ASSETS, END OF YEAR** **1,102,335**





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